Prospect Partners

We Don't Expect Perfection. *Only Potential.*

PRE–LOWER MIDDLE MARKET
PRIVATE EQUITY
CHICAGO, ILLINOIS

Prospect Partners backs **passionate entrepreneurs** in **high-potential companies** to build differentiated middle market platforms. That's been our sweet spot for more than twenty-five years.

Inc. Founder Friendly Investors 2026

25+ YEARS OF HISTORY

190+ TRANSACTIONS

~60 PLATFORMS BUILT

BUILT TO SUPPORT ENTREPRENEURS

We work closely with management teams, strive for collaboration over conflict, and offer intelligence, not interference. Prospect's Entrepreneur Support System and proven playbook are tailored to the real challenges facing pre-lower middle market companies, building better, not just bigger businesses.

TEAM

Looking for a deal partner? Share the opportunity with us — we'll take a close look and let you know where we stand. ***Let's connect.***

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INVESTMENT CRITERIA

Revenue	$15M – $100M+
EBITDA	$3M – $10M+
Transaction Type	Majority
Add-Ons	Any size

INDUSTRY FOCUS

- Specialty Services
- Niche Manufacturing
- Value-Added Distribution
- Food and Beverage

[CURRENT SECTORS OF INTEREST]

- Underground Utility Services
- Precision Metal Fabrication
- Commercial / Industrial HVAC/R
- Highway Safety Products & Services

PLATFORM CHARACTERISTICS

- Entrepreneurially Led / Founder-Owned
- Management-Aligned Incentives
- Niche or Fragmented Markets with Strong Tailwinds
- High Growth Potential
- Value Creation Through Entrepreneur Support System
- Opportunity to Pursue M&A

We Are Actively Seeking *Add-Ons* Across Our Portfolio

ACTIVE PORTFOLIO COMPANIES

+ *Seeking Add-On Acquisitions*

+

Complete Home Services is a leading provider of comprehensive home services – including HVAC, electric, and other services – operating under the Neighborly® family of brands based in Tennessee.

+

Extera Building Solutions is a leading commercial exterior facilities services platform providing roofing, masonry, and a range of other services across the Midwest.

CCS is a leading provider of technology-enabled outsourced virtual receptionist and inbound communication customer service solutions based in Minnesota.

+

Entech is a leading managed technology and cybersecurity services provider offering a full suite of IT solutions and is based in Florida.

+

Blackwood is a leading utility services provider offering specialty transportation, logistics, recycling and disposal services based in Indiana.

+

ProClip is a leading value-added designer and distributor of mounting solutions for commercial and consumer electronic devices based in Wisconsin.

+

QMI is a leading manufacturer of physical security and protection products for commercial and residential applications based in Illinois.

+

Wedgewood is a leading full-service provider of wedding and banquet services based in California.

Cyclonaire is a leading manufacturer of custom-engineered and manufactured pneumatic conveying systems for the transfer of dry bulk materials and is based in Nebraska.

RECENT EXITS

All Glass & Windows is a leading specialty distributor and installer of impact windows for remove & replace remodelers, home builders, and general contractors.

Bland Landscaping is a leading full-service provider of landscaping design, installation, enhancement, and maintenance services for commercial properties.

Central States HVAC is a leading HVAC distribution and services platform focused on providing commercial customers with top quality, turnkey products and services.